



हिन्दुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड  
(भारत सरकार संस्थान) रजिस्टर्ड ऑफिस 17 जमशेदजी टाटा रोड, मुंबई -400 020  
**HINDUSTAN PETROLEUM CORPORATION LIMITED**  
(A GOVERNMENT OF INDIA ENTERPRISE) REGISTERED OFFICE: 17 JAMSHEDJI TATA ROAD, MUMBAI-400 020  
CIN : L23201MH1952GOI008858



विशाख रिफाइनरी, पोस्ट बाक्स नं. 15, विशाखपट्टनम - 530 011 (आंध्रप्रदेश), फोन : 2895000, 2895100, तार : हैपेट्रेफ  
**VISAKH REFINERY, POST BOX NO.15, VISAKHAPATNAM-530 011 (A.P.), PHONES : 2895000, 2895100, GRAMS : HIPETREF**

Ref. : VR/VMC/BR

Date: 22.11.2015

**M/s FUJI ELECTRIC INDIA PVT. LTD.**

409-410, Meadows, Sahar Plaza,  
J.B. Nagar, Andheri - Kurla Road,  
Andheri East, Mumbai - 400059

ERP ref.: 21012875

Sub: Your Online Registration Application No. HP00018561

Dear Sir / Madam,

This has reference to your application for registration as a vendor to HPCL, Visakh Refinery. The application form and the accompanying documents, along with clarifications and testimonials received, have been reviewed.

Consequently, we are pleased to empanel you on our vendor list for the following:

Sl. No.	Item Code	Item Description	Max. Financial Limit (₹)
1.	3503	RECORDERS / DATA LOGGERS ETC. + ACCESSORIES	₹ 100 Lakhs (Rupees Hundred Lakhs Only)
2.	3505	TEMPERATURE TRANSMITTERS / CONTROLLERS	
3.	3511	PRESSURE TRANSMITTERS / CONTROLLERS	
4.	3514	LEVEL TRANSMITTERS	
5.	3517	FLOWMETERS	
6.	3540	ONLINE / PORTABLE ANALYSERS	
7.	3541	RECORDER CHARTS	
8.	4507	VAR. FREQ DRIVES/SOFT STARTER	

We regret our inability to empanel you on our vendor list for the balance items if any, you have applied for.

Please appreciate that as we have several vendors registered with us for each item code, we cannot request you for an offer for every contract, you have to await your turn.

Any changes in your company details please intimate us along with the supporting documents quoting the above ERP reference, for necessary updation in our system.

Also, please note that HPCL - Visakh Refinery has initiated procurement through E-Tendering and the tenders shall be floated through E-Tender also. Hence you are requested to enrol at HPCL-VR E-procurement site (<https://etender.hpcl.co.in>) to enable you to participate in E-tendering [i.e. through online bidding]. Help Desk No. 022-4210 0111 (10.00 hrs to 18.00 hrs).

This enlistment is subject to satisfactory execution of orders with respect to quality, delivery of the job and other terms and conditions.

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*P. S. S.*



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Kindly send a regret letter if you do not wish to quote for a Tender Enquiry. In case you do not respond to our "Tender Enquiries" for three consecutive times, your registration is liable for cancellation.

Please acknowledge and return the duplicate copy of this letter by your authorized signatory as your acceptance for our record.

We thank you once again for expressing interest in serving HPCL and look forward to a mutually beneficial relationship in future.

Please fill and forward the e-mandate format (attested by banker) attached with this letter without fail.

Thanking you,

Yours truly,

**BHARATHI RAJA**  
Manager - Vendor Management